

An umbrella fund with segregated liability between sub-funds Registration number C142346

## **COMMENTARY - 3rd QUARTER 2018**

The Polaris Global Value UCITS Fund ("the Fund") gained +1.73% for the third quarter of 2018, lagging the MSCI World Index, which returned +5.10%. Underperformance during the quarter was attributable to the Fund's significant benchmark-relative underweight in the U.S., during an extended period of U.S. stock market momentum. The MSCI USA Index advanced +7.51%, while the MSCI ACWI ex USA Index was up +0.79%. Therefore, the Fund underperformed as it was not fully benchmark-weighted in the U.S.

One satisfying aspect of the quarter was the non-U.S. segment of the portfolio where the Fund outperformed on the back of positive contributions from Norway and Switzerland, as well as Asian regions including Thailand and South Korea. The only notable country detractors were the U.K. and France. The currency impact was minimal for the quarter.

From a sector perspective, losses in consumer discretionary, consumer staples and industrials were offset by contributions from financials, health care, information technology (IT), telecommunication services, energy and materials. Consumer discretionary weakness was across the board, with more than 75% of holdings in negative territory. In consumer staples, U.S.-based Tyson Foods faced export headwinds due to China tariffs. Two U.K. companies, Babcock International Group PLC and BBA Aviation, led declines in the industrial sector.

Conversely, financials were buoyed by Siam Commercial Bank (+30%), while a handful of other institutions had double-digit gains including Popular Inc., Hannover Re, Sparebank 1 SR and Svenska Handelsbanken. The Fund was overweight and outperformed in the materials sector, as Yara International and Methanex Corp. gained on positive supply-demand metrics. LG Uplus Corp. was the big winner in the telecom sector, after launching a new mobile phone plan and entering into a multi-year partnership with Netflix.

## PERFORMANCE ANALYSIS

Consumer discretionary holdings impinged most on Fund results, with five of the 10 worst performing stocks portfolio-wide relegated to this sector: U.S. retailers, L Brands and Carter's Inc.; French advertiser, Publicis Groupe; U.K. retailer Next PLC; and Canadian auto parts manufacturer, Magna International. L Brands (-17%) had stagnant same-store sales in Victoria's Secret and Pink, lowering guidance for those retailers. Publicis reported softer quarterly sales, but held firm to full-year expectations for organic sales growth. Carter's, Inc. (-9%) management said that the company didn't really see much of a sales lift from Toys "R" Us store closures, dampening long-term hopes of usurping market share. These losses were partially offset by the third best overall Fund contributor, U.K. theater group Cineworld PLC, which was up +18% on the back of blockbuster movie ticket sales; Cineworld anticipates second half results to be in line with guidance.

In consumer staples, Tyson Foods (-13%) cut its profit forecast in July, citing lower protein prices. China tariffs led to fewer exports from the U.S. and a glut of supply in the U.S. market, which hurt pork, beef and chicken pricing.

U.K. government services outsourcer, Babcock International (-13%), was one of the largest individual detractors to overall Fund returns. Despite reaffirming full year profit targets, Babcock lowered revenue assumptions as the marine segment was impacted by a reorganization of major client, the U.K. Navy. Elsewhere in industrials, BBA Aviation noted weak U.S. private jet travel despite strong economic activity in the U.K. and U.S.

Although the Fund lagged the benchmark, it still achieved absolute positive returns for the quarter largely due to financials and health care. Siam Commercial Bank was the greatest contributor overall in the Fund. The Thailand bank's earnings highlighted solid loan growth and good credit metrics that compensated for increased IT spending. Investors were pleased to see Puerto-Rican bank, Popular Inc., flush with cash in a post-hurricane rebuild, as the company initiated a \$125 million stock buyback plan and completed the purchase of Wells Fargo's auto-finance business in Puerto Rico. German reinsurer, Hannover Re (+13%), reported stronger-than-anticipated quarterly results and expanded the dividend. JPMorgan Chase & Co. announced solid quarterly results, capitalizing on their

leading market position in key verticals. Sparebank 1 SR beat analyst estimates for pre-tax profits and net interest margins, while impairments were adjusted down. Financial sector returns would have been even stronger if not for Colombia's Bancolombia and U.S. institution, Ameris Bancorp. Ameris' (-14%) provisions increased due to two loans impairments that were part of a recent acquisition.

In healthcare, Allergan (+14%) held an investor day focused on the medical aesthetics business. The company hopes to double this business by 2020; efforts are already underway with the purchase of biotech company Bonti, which develops fast-acting neurotoxin products. Allergan's dry eye drug, Restasis, remains the market leader, as near-term competitive pressures from generic manufacturers have not materialized. Another pharmaceutical company, Novartis AG, cited quarterly results with organic revenue and earnings growth; the company went on to reiterate its optimistic full-year guidance. Anthem Inc. reported higher-than-expected quarterly profit and raised its 2018 forecast, as acquisitions, lower medical expenses and recent U.S. tax changes helped the Blue Cross-Blue Shield health insurer.

In IT, Microsoft Corp.'s (+16%) earnings were driven by the Azure cloud computing business and recently-launched product partnership with Walmart. Microsoft is also slated to close on it acquisition for GitHub, a collaborative software development platform, before the end of 2018. All of these business initiatives enhanced growth expectations. Web.com Group, Inc. rose on news that Siris Capital raised its purchase offer for the IT company.

Shares of Marathon Petroleum (+15%) rebounded in the third calendar quarter of 2018, as refining margins expanded due to widening crude differentials. Additionally, the company gave a positive update on regulatory and synergistic efforts related to the Andeavor acquisition.

Amongst materials, Yara International's (+18%) quarterly revenue was above analyst estimates, and fertilizer deliveries were higher due to European demand as well as acquisitions in India and Brazil. Methanex, the market leader and a low-cost producer of methanol, noted strong second quarter 2018 revenue as demand from olefin makers and clean fuel suppliers continued to outstrip supply.

During the quarter, we sold Australian energy consulting firm, WorleyParsons, as the company reached its full valuation target. Freenet AG was exited on concerns related to non-core acquisitions. Cash has been redeployed to bolster existing holdings.

## INVESTMENT ENVIRONMENT AND STRATEGY

Our benchmark-agnostic investment philosophy has served us well over the past 25+ years, as evidenced by the Fund's long-term performance results. As a bottom-up pure value Fund, portfolio composition may look very different than the Index, and performance may deviate as a result. Historically, we have been on the winning side of this disparity (as measured by calendar year results). But not always, as in the case now when the Fund remains underweight in the U.S., leading to short-term underperformance. While we selectively add U.S. stocks to the portfolio, we are not finding enough high quality, attractively priced companies to make up the 30% underweight position.

U.S. stocks continue to perform well relative to the rest of the world, simply because the U.S. economy continues to show signs of strength. The majority of companies with which we speak echo this upbeat viewpoint. However, there are pockets of weakness, like auto sales trending down and certain sectors impacted by tariffs.

Most other world economies were in modestly positive territory for the quarter. Germany pointed to domestic demand and above-inflation pay raises bolstering growth. House buying remained firm along with retail sales and service in the U.K., although not all signals are positive. BREXIT-related uncertainty may drag on business investment in the U.K. in coming quarters. While there is concern manufacturing activity is slowing throughout Europe as export demand weakens and input costs firm, we continue to see a potential strengthening in the third quarter after a slower summer. Asian economies are wary, as the U.S.-China tariff salvos continue.

These concerns have led to recent global market volatility, which pushed some of our watch-list companies down to our price targets. We have renewed our research on these and other companies with the intent of near-term purchases. We are committed to staying the course, enhancing the valuation profile of the Fund, limiting downside risk, and positioning the Fund for long-term success.

Regards, Polaris Capital Management, LLC